

# CROMSOURCE FOR BIOTECH

**CROMSOURCE has provided full-service clinical development solutions to biotech companies for more than 25 years.**

Our offerings and expertise make us the partner of choice for small to mid-size biotech companies who need guidance and support through the nuances of clinical development. We work with each individual client, listening and understanding their specific needs and efficiently providing exactly the support required at the right time. As experts in planning and delivering clinical research services we know precisely what must be done to ensure the project deliverables are met on time, on budget and with the highest quality standard.



## Why Choose CROMSOURCE?

**Seven advantages for biotech companies when partnering with CROMSOURCE are:**



### Full-Service Offerings

For small and mid-sized biotech companies, choosing a CRO offering full-service clinical development solutions is the better option. When various partners are involved, overall costs and milestones being met can potentially be impacted. Having all of your clinical development services under one partner decreases chances of conflicts and confusion. With this approach, all of the required services are coordinated by only one company, improving efficiency and therefore avoiding duplicate efforts in management oversight. By choosing CROMSOURCE for your project you will benefit from a full-service approach delivered by a flexible, client-focused mid-size partner.

### Our Project Team Provide Solutions - We do not REact, we PROact

Flexibility and problem solving are critical in this challenging industry. With 25+ years of experience, we know things rarely go completely to the original plan. That's why we invest in proactively scrutinising each project on an ongoing basis for hidden risks to success, and devising effective mitigations. Of course, if the truly unexpected happens, our streamlined decision making culture and executive engagement keep clinical development on track. In addition, our regulatory and medical experts are part of all project teams to provide guidance along the way. As part of our proactive approach, we constantly work on contingency plans and risk analysis to provide solutions in advance. Our experience in clinical development, commitment to your project and responsibility as your partner keep us focused on reaching each project milestone.



### Extension of Your Team

CROMSOURCE's wide-experience and expertise in medical, regulatory and operational fields will provide the resources and services that will enhance and strengthen your team. When you choose to work with CROMSOURCE, you will choose a CRO that will be fully engaged in your project. We will act as an extension of your team with a dedicated project director acting as point of contact and link between the two teams. Your milestones are important to us because we share the goals of our clients: your success is our success!



## Flexible and Responsive: Small Enough but Big Enough

Despite the size of your company or your pipeline, we are the partner of choice for biotech companies. As a mid-sized CRO with international presence, CROMSOURCE is small enough to provide a high level of attention, commitment and flexible tailored services that a biotech company needs but big enough to support complex projects of all sizes, overcoming any potential challenge. We understand your requirements as a biotech company and will help ease your clinical development journey with a flexible and customised approach.



## Unparalleled Experience and Relationships

With 25+ years of experience, CROMSOURCE have grown a comprehensive and consolidated strong international network of reliable sites and opinion leaders in various therapeutic areas. This is of paramount importance in executing clinical projects, utilising the best sites, involving the appropriate key opinion leaders and finding the right patients.

## Executive Leadership Oversight

It is of paramount importance to have a streamlined process for taking the right decision at the right time. The CROMSOURCE executive leadership oversight provides a level of attention not commonly found in the industry. They are fully engaged with your clinical project and committed to your success.



## Financial Responsibility

Budget forecasting and management is critical in any clinical project, yet still a top challenge in study planning and execution. At CROMSOURCE we use cutting edge technology to provide fresh approaches to managing budgets. We provide our clients with detailed monthly budget forecasting to avoid budget inflation and ensure better decision making throughout the project.

## About CROMSOURCE

CROMSOURCE is an ISO-certified international provider of outsourced services to the pharmaceutical, biotechnology and medical device industries, specialised in clinical development and staffing solutions. CROMSOURCE was founded in 1997, more than 25 years ago. Its successful growth has been built on stability, integrity, and high levels of customer satisfaction, all of which contribute to a high rate of repeat and referral business. We have grown steadily, but responsibly, to become an organisation of over 350 organised and well-trained experts.

CROMSOURCE operates through offices across all regions of Europe and North America and delivers a comprehensive breadth of services.

CROMSOURCE supports the full spectrum of clinical development via our Pharmaceutical, Medical Device and Staffing Solutions divisions. We seamlessly move biopharmaceutical products from first-in-human, through all subsequent phases of pre- and post-approval research internationally. We also support medical device projects through regulatory planning and execution, to pre- and post-market clinical investigations in Europe and North America.

CROMSOURCE, with world headquarters in Verona, Italy, is a leading CRO in Europe and the US with a solid infrastructure and operational subsidiaries in Belgium, Germany, Poland, Spain, Switzerland, the UK, the Netherlands, and the US.

From our office locations across Europe and North America, CROMSOURCE employs experienced field-based teams around the globe to provide expert capabilities in regions including the Middle East, Africa, APAC, and South America.

### European Headquarters:

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