



## Partnership in Drug Safety

### Program Description



A large biopharmaceutical company approached us for the resourcing of pharmacovigilance employees under a staff augmentation model, in the role of Drug Safety Associate in Belgium. They wanted a number of staff to be supplied as CROMSOURCE employees, to provide direct services to the client.

They had clear job functions that they wanted us to match potential employees to and wanted us to keep the line management oversight in-house at our office in Brussels.

### Staff Requirements



Initially, the Sponsor requested four staff working in Pharmacovigilance as Drug Safety Associates. Because of our market position in Belgium and our recruitment strengths, we were able to present several suitable candidates within a week. After this performance they also asked us for additional resources.

### Results



The average time of placement was 40 days, with a retention rate of a 100% (completion of initial assignment). The fact that the assignments were successfully concluded, and one of our employees eventually even moved under permanent headcount with the client, enhanced our partnership with the sponsor.

### Key Learnings



A partnership approach to relationship, transparency, integrity and shared goals and with clear communication plans was set-up immediately on award. Regular management oversight visits and meetings took place to review progress and performance. This led to a high level of client satisfaction and success at partnership level.

### Experts Providing Experts

TalentSource Life Sciences is the dedicated flexible resourcing business unit within CROMSOURCE - a business started over 25 years ago when CROMSOURCE first entered the market.

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Contact TalentSource now to discuss your needs!

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