



Preferred Provider for Global FSP

Program Description



CROMSOURCE was awarded with a Global Master Functional Service Provider for a large Pharma company, which led on to us being selected as a TIER 1 supplier through a partnership program throughout Europe and the United States.

This partnership is across multiple functions with regular resourcing requests for Clinical, Regulatory and Biometrics roles, requiring a very fast ramp-up and turnaround. These timelines and other metrics and Service Level Agreements were agreed and entered into our contracts.

Staff Requirements



A team of Clinical Project Managers, CMC Regulatory Leads, Site Engagement Managers and other clinical functions, operating in the following countries: Belgium, Bulgaria, Croatia, Czech Republic, France, Germany, Hungary, Italy, Moldavia, Romania, Serbia, Slovakia, Spain, Turkey, UK, Ukraine and US.

Results



The requirements are for the first CVs to be submitted to the client with a maximum of 5 business days and the hit rate (candidates interviewed that are hired) >30%. The average time of placement is around 40 days.

The retention (completion of the initial assignment) that has been attained within this relationship, is a minimum of 95%.

Key Learnings



A Partnership approach with the client is necessary. Having shared goals, ethics and vision make for a successful relationship. Clear communication plans and roadmaps were initiated immediately on award and regular reviews have been set-up to check on progress against the metrics. Having a Steering Committee set up is also key for the communication flow and to address any higher level issues that arise.

As the relationship grew, metrics were redefined and some changes made for local requirements versus global ones. It is important to continually monitor the issues arising to ensure continual process improvement.

Experts Providing Experts

TalentSource Life Sciences is the dedicated flexible resourcing business unit within CROMSOURCE - a business started over 25 years ago when CROMSOURCE first entered the market.

Countries Served



AFRICA

EGYPT
SOUTH AFRICA

ASIA

AUSTRALIA
CHINA
NEW ZEALAND
SINGAPORE

EUROPE

AUSTRIA
BELGIUM
BULGARIA
CROATIA
CZECH
REPUBLIC
DENMARK
ESTONIA
FINLAND

FRANCE
GERMANY
GREECE
HUNGARY
IRELAND
ISRAEL
ITALY
KAZAKHSTAN
LATVIA
LITHUANIA

NETHERLANDS
NORWAY
POLAND
PORTUGAL
ROMANIA
RUSSIAN
FEDERATION
SERBIA AND
MONTENEGRO
SLOVAKIA

SLOVENIA
SPAIN
SWEDEN
SWITZERLAND
TURKEY
UKRAINE
UK

LATIN AMERICA

ARGENTINA
BRAZIL
CHILE
MEXICO
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NORTH AMERICA

CANADA
USA

Contact TalentSource now to discuss your needs!



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