



Preferred Provider for Global Insourcing



Program Description

Awarded Global Master Functional Service Provider Agreement for large global pharma company. Requiring regular ad-hoc resourcing of CRA, SCRA, CRA Manager, CSL and CSM, under very fast ramp-up/turnaround. Contracts included strict metrics and Service Level Agreements (SLAs) and governance structure was put in place.

Our contact were within divisions in Europe and the United States for all resourcing needs.



Staff Requirements

Field based team on the following locations: Finland, Denmark, The Netherlands, Belgium, UK, Germany, Poland, Croatia, France, Italy, Spain, USA.



Results

On average, 3 business days for submission of qualified candidates were required and the positions were fulfilled within 15 business days after request. Retention (completion initial assignment) was targeted at a minimum of 90%. We succeeded in meeting 100% compliance for submission and approval of trip reports and also in meeting 100% compliance of Sponsor's training timelines.



Key Learnings

This was a true partnership with clear objectives and key performance indicators. It required transparency of feedback on service level with clear trackers (traffic light system used) which was needed from both sides of the relationship.

Up-front agreements were established on Sponsor tailor-made process for registration and approval of timesheets, expense reports and invoices.

Clear communication and periodic governance meetings were essential for the maintenance of the relationship.

Experts Providing Experts

TalentSource Life Sciences is the dedicated flexible resourcing business unit within CROMSOURCE - a business started over 25 years ago when CROMSOURCE first entered the market.



Contact TalentSource now to discuss your needs!



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